

Message Text

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PAGE 01 STATE 267713

21

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DRAFTED BY XMB:TJHULIHAN

APPROVED BY EB/OCA/REP:JBRABENS

XMB:JDBIERMAN

ARA/NC:TSONANDRES(PHONE)

EB/IFD/ODF:EMLINTON

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R 060025Z DEC 74

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

UNCLAS STATE 267713

E.O.11652:NA

TAGS: OVIP

SUBJECT: VISIT OF EXIMBANK REPRESENTATIVES, DECEMBER 10-16, 1974

1. TERRENCE J. HULIHAN, LOAN OFFICER AND SAMUEL A. CULBERTSON, COUNSEL, ARRIVING CARACAS SOMETIME DECEMBER 9, 1974 TO CONTACT VARIOUS BUYERS OF U.S. EQUIPMENT, WHOSE CREDIT IS BACKED BY EXIMBANK INSURANCE OR GUARANTEES. THE REPRESENTATIVES OF EXIMBANK WILL BE VISITING WITH INTERNACIONAL COMERCIAL ZULIANA S.A. ON DECEMBER 10 AND 11. NO EMBASSY ASSISTANCE IS NEEDED FOR MEETINGS WITH INTERNACIONAL COMERCIAL ZULIANA, S.A. IT WOULD BE APPRECIATED IF THE EMBASSY COULD MAKE AN APPOINTMENT FOR MR. HULIHAN ON THE MORNING OF DECEMBER 12 WITH THE FINANCIAL MANAGER OF SIDERURGICA OCCIDENTAL, C.A.-SIDEROCA, MARACAIBO. IT WOULD BE APPRECIATED IF EMBASSY COULD MAKE APPOINTMENTS IN CARACAS FOR MR. HULIHAN ON THE AFTERNOON OF DECEMBER 12 AND THE DAYS OF DECEMBER 13,14, AND 16 WITH THE FINANCIAL MANAGERS OF (1) ACO S.A., APARTADO 3948, (2) MACK DE VENEZUELA C.A., MACKVENCA, URB. INDUSTRIAL LAS TEJERIAS - EDO. ARAGUA, (3) TALLERES GAGO C.A. AND REOBUS C.A., AVDA LA PAZ, EL PARAISO, (4) MAQUINARIAS MENDOZA C.A., SUCRE 363 (5) BILDER C.A., EDIFICIO SERVERIO

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RUSSO, (6) AGROTEXTILERA VENEZOLANA, AVE. BOLIVA LOS COBUS Y LA

GRAN (7) TECLADOS DE VENEZUELA C.A., CENTRO COMERCIAL CONCRESA,
PARQUE HOMBOLDT AND (8) AUTO AGRO, APT DE CORREOS 2531.

2. WOULD APPRECIATE EMBASSY ARRANGING TWO SINGLE ROOM RESERVATIONS
AT HOTEL AVILA IN CARACAS ON THE NIGHTS OF DECEMBER 9 AND 11
THROUGH THE 16 WITH A SECOND CHOICE HOTEL TAMANACO.

3. MR. CULBERTSON REQUESTS TO KNOW STATUS OF POSSIBLE WITHOLDING
TAX EXONERATION FOR C.P.A.A. GOODYEAR DE VENEZUELA - EXIMBANK
CREDIT NO. 4350.

4. NO FURTHER APPOINTMENTS FOR MR. HULIHAN OR MR. CULBERTSON
SHOULD BE ARRANGED AT THIS TIME. KISSINGER

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